



## **APPLICATION FOR A LICENCE TO ESTABLISH A WIRELESS SUBSCRIBER TELEVISION SERVICE (STV)**

### **Application Guidelines**

This is an application for a Wireless STV Licence. The Broadcasting Commission shall reject all unresponsive applications.

#### **Instructions to Applicants.**

- 1) Completed application forms together with supporting documents and transmittal letters will be received by the Broadcasting Commission at prescribed times.
- 2) Questions concerning applications must be submitted to:

The Chairman  
Broadcasting Commission  
5<sup>th</sup> Floor, Victoria Mutual Building  
53 Knutsford Boulevard  
Kingston 5

- 3) Applicants are cautioned that no prior, or post award, conversation, representation or agreement with any officer, agent or employee of the Office of the Prime Minister, Broadcasting Commission, or its consultants and designates, shall affect or modify any terms of the Act, Regulations and Guidelines herein.
- 4) All requests for clarification by the applicant must be received in writing by the Broadcasting Commission
- 5) Change to the application material will be made by written addenda issued by the Broadcasting Commission. Applicants should provide acknowledgements, by number and date issued, of each addendum to this Application, if any.
- 6) The Broadcasting Commission may require that Applicants reply in writing to requests for clarification or appear for interviews.
- 7) All Applicants shall submit an original and seven (7) copies of the Application Form with attachments and supporting documents, in individual envelopes, with the applicant's name on each, to the Broadcasting Commission in one overall Package marked ***"Application for Wireless STV Licence."***
- 8) Applications and supporting documents must be addressed to: **The Chairman, Broadcasting Commission, 5<sup>th</sup> Floor, Victoria Mutual Building, 53 Knutsford Boulevard, Kingston 5.**
- 9) Applications must be delivered by appointment to the offices of the Broadcasting Commission on the following days: **Mondays: 1:00 p.m. – 4:00 p.m.**  
**Tuesdays: 9:00 a.m. – 12 noon**  
**Thursdays: 1:00 p.m. – 4:00 p.m.**

- 10) The Applicant may request that financial documentation, required at part five (5) of the application, be held confidential.
- 11) All sections of the application must be completed.
- 12) A signed copy of the checklist annexed to the application form must be returned with the form.
- 13) Applicants are advised to acquire and read the **Television and Sound Broadcasting Regulations, 1996**.

# FORM B1

## THE BROADCASTING AND RADIO RE-DIFFUSION ACT

### APPLICATION FOR A SUBSCRIBER TELEVISION LICENCE- CABLE

(Made pursuant to regulation 3(1)(a) of the  
Television and Sound Broadcasting Regulations, 1996)

NAME OF APPLICANT: \_\_\_\_\_

ADDRESS OF PRINCIPAL  
PLACE OF BUSINESS: \_\_\_\_\_  
\_\_\_\_\_

TELEPHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

NAME OF CHAIRMAN: \_\_\_\_\_

NAME OF COMPANY SECRETARY: \_\_\_\_\_

NAME OF PERSON IN THE BUSINESS  
TO WHOM THE COMMISSION MAY REFER: \_\_\_\_\_

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### FOR OFFICE USE ONLY

Date application received: \_\_\_\_\_

Application number: \_\_\_\_\_

Date licence granted: \_\_\_\_\_

Date licence refused: \_\_\_\_\_

Reason of refusal: \_\_\_\_\_  
\_\_\_\_\_

**PART 1****Shareholders, Directors, Executive Officers and other staff**

Names of Principal Shareholders	Shares Held	Nationality

Names of Directors	Nationality

Name of Chief Executive Officer: \_\_\_\_\_

Qualification: \_\_\_\_\_

\_\_\_\_\_

Name of Chief Technical Officer: \_\_\_\_\_

Qualification: \_\_\_\_\_

\_\_\_\_\_

Attach-

- (a) A list specifying the name and qualification of any –
- (i) Engineer
  - (ii) Pole –line man
  - (iii) Technician
- employed by you; or
- (b) A contract for the supervision of such services.

## PART 2

### SERVICE INFORMATION

#### Implementation

When is it proposed to commence service?

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Give either the plan calendar date or length of time after the licence is granted. *Attach detailed implementation plan.*

State zones in which applicant purposes to operate \_\_\_\_\_

Attach-

1. A diagram showing precise boundaries and distribution plan for the entire service and indicate on the diagram the location of the head end facility and re-transmitting site if any.
2. A diagram showing schematic site layout for head end facility which should also show adjacent buildings, boundaries and rights of way.
3. A block and signal level diagram of the entire system.

#### Market area

Indicate population and number of households in the service area:

Population	Households

Source of the household data: \_\_\_\_\_

State the estimate number of subscribers to be served in the first year of Operation:

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## PART 3

### SYSTEM INFORMATION

List below details of the proposed system.

**(a) Central Receiving Equipment (TVRO, Head-end equipment, etc.)**

Type	Quantity	Manufacturer

**(b) Distribution Equipment (cable, amplifier, etc- cable).**

Type	Quantity	Manufacturer

**(c) Subscriber Receiving Equipment**

(Set top boxes, distribution cables, antennas, down-converters, decipher or decoder).

Type	Quantity	Manufacturer

**(d) Standby Power Equipment**

(Standby power equipment must be capable of providing a minimum of 3 hours of continuous power supply with degradation).

Type	Quantity	Manufacturer

**(e) Test Equipment:**

	Type	Quantity	Manufacturer
1.	Signal level measuring device		
2.	Leakage detector		
3.	Cable TV Analyser		
4.	Remote Line Monitoring and Network Management		
5.	Frequency Counter		
6.	Waveform monitor		

**NOTE: The applicant is to own items 1 and 2 and may own or have firm contractual arrangements for access to items 3, 4, 5 and 6.**

**Manufacturers specifications for all equipment and their capabilities should attached.**

**Please provide information on company supplying equipment if different from manufacturer.**

List the communications arrangements or devices; (e.g. Telephone, Cellular Phone, Pager, Two – way Radio, Fax, E-mail, Voice Mail, etc).

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**PART 4****SERVICE DISTRIBUTION**

List all services to be distribution

	<b>Programming Service (a)</b>	<b>Reception method (b)</b>	<b>Service Offering (c)</b>	<b>Channel of Frequency (d)</b>	<b>Transmission Mode (e)</b>
<b>1.</b>					
<b>2.</b>					
<b>3.</b>					
<b>4.</b>					
<b>5.</b>					
<b>6.</b>					
<b>7.</b>					
<b>8.</b>					
<b>9.</b>					
<b>10.</b>					

**NOTE:**

- (a) **Programming service – Indicate the name of the programme channel. If it is a station indicate the Call Letters, Location and Channel or Frequency.**
- (b) **Reception Method – Indicate ‘satellite’, ‘Off-Air’ ‘microwave’ or other. If other, specify.**
- (c) **Service offering – Indicate whether channel is ‘basic’ or ‘optional.’**
- (d) **Transmission Mode - Indicate ‘E’ for ‘Encrypted,’ ‘N-E’ for Non-Encrypted.**
- (e) **Channel or frequencies - For television indicate the channel number.**

**If it is proposed to receive any services for a fee from a programme originator (e.g a pay television service) or Service distributor, enclose a copy of the signed contract or a letter from the programme provider attesting the provision of service. The fees to be paid to the provider of the service should be stated in the contract or letter.**



**PART 5**  
**FINANCIAL**

Estimated Administrative, Transmitting and Studio Facilities costs.

Item	Estimate Cost
1. Land and Buildings (including access and utilities)	\$ _____
2. Receiving and Transmitting Equipment	\$ _____
3. Signal Encryption Equipment	\$ _____
4. Office & Administration Equipment	\$ _____
5. Other Equipment	\$ _____
<b>TOTAL</b>	\$ _____

For the facilities indicated, provide the costs of all equipment installed and in place and ready for operation, which should include General Consumption Tax (GCT) where it cannot be claimed as input tax credit.

Indicate the cost of the distribution equipment (cable).

Item	Estimated Cost
1. Cable Plant (cable, amplifiers, splitters, etc.)	\$ _____
2. Cable support –( bracket, guy, etc)	\$ _____
3. Poles and stanchions	\$ _____
4. Receiver and decoder	\$ _____
5. Installation and labour	\$ _____
6. Other	\$ _____
<b>TOTAL</b>	\$ _____

Where costs are to be shared please attach a breakdown of such costs.

Installation fee for customers receiving facility \$ \_\_\_\_\_

If a deposit is required, please indicate the terms under which the deposit is to be held. State whether the deposit is to be refunded upon return of the equipment and interest paid on the deposit.

\_\_\_\_\_

\_\_\_\_\_

Specify any equipment for which rental fees may be charged.

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**Subscriber Fees**

Specify the:

(a) proposed installation fee (excluding GCT). \$ \_\_\_\_\_

(b) monthly fee for the basic programme Service  
 This should not include equipment rental: \$ \_\_\_\_\_

Specify the monthly fees for service offered on an optional basis.

Packages or channel	Monthly	Programmes included in the Package
1.	\$ _____	
2.	\$ _____	
3.	\$ _____	
Other	\$ _____	

A balance sheet for the company or division of the company in respect of the proposed STV operations anticipated start up date for operations and one year thereafter is to be attached.

Document attesting the availability of funds, whether provided by a financial institution are to be submitted. Where an individual is providing funding, a letter of commitment of the funds attested to by the financial institution where the funds are held is to be submitted.

Complete a table for each zone for which application is made attaching additional tables where necessary.

Zone: \_\_\_\_\_

Projected Subscriber Base (At year end)	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
1. Households						
2. Subscribers						
3. Penetration (% of households)						

Zone: \_\_\_\_\_

Projected Subscriber Base (At year end)	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
1. Households						
2. Subscribers						
3. Penetration (% of households)						

Zone: \_\_\_\_\_

Projected Subscriber Base (At year end)	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
1. Households						
2. Subscribers						
3. Penetration (% of households)						

A summary of all zones applied for and details of the basis for all assumptions used for projections are attached

NOTE: In respect of each Zone a projected pre-tax income statement is to be completed

ZONE: \_\_\_\_\_

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
<b>Projected Revenues</b>						
1. Installations						
2. Basic services						
3. Discretionary service						
4. Equipment Rentals						
5. Others(specify)						
<b>TOTAL REVENUE</b>						
<b>Projected Operating Expenses</b>						
1. Payments to the program distributor(s). State the name of each distributor  _____ _____ _____						
2. Pole access fees						
3. Installations (non-capital costs)						
4. Equipment Maintenance						
5. Customer Service Costs						
6. License Fees (5 %)						
7. Other costs (specify)  _____						
<b>TOTAL COSTS</b>						
<b>Projected Operating Income by Zone</b>						
<b>ZONE NO:</b>						
<b>ZONE NAME:</b>						

ZONE: \_\_\_\_\_

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
<b>Projected Revenues</b>						
<b>1. Installations</b>						
<b>2. Basic services</b>						
<b>3. Discretionary service</b>						
<b>4. Equipment Rentals</b>						
<b>5. Others(specify)</b>						
<b>TOTAL REVENUE</b>						
<b>Projected Operating Expenses</b>						
<b>1. Payments to the program distributor(s). State the name of each distributor</b>  _____  _____  _____						
<b>2. Pole access fees</b>						
<b>3. Installations (non-capital costs)</b>						
<b>4. Equipment Maintenance</b>						
<b>5. Customer Service Costs</b>						
<b>6. License Fees (5 %)</b>						
<b>7. Other costs (specify)</b>  _____						
<b>TOTAL COSTS</b>						
<b>Projected Operating Income by Zone</b>						
<b>ZONE NO:</b>						
<b>ZONE NAME:</b>						

ZONE: \_\_\_\_\_

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
<b>Projected Revenues</b>						
<b>1. Installations</b>						
<b>2. Basic services</b>						
<b>3. Discretionary service</b>						
<b>4. Equipment Rentals</b>						
<b>5. Others(specify)</b>						
<b>TOTAL REVENUE</b>						
<b>Projected Operating Expenses</b>						
<b>1. Payments to the program distributor(s). State the name of each distributor</b> _____ _____ _____						
<b>2. Pole access fees</b>						
<b>3. Installations (non-capital costs)</b>						
<b>4. Equipment Maintenance</b>						
<b>5. Customer Service Costs</b>						
<b>6. License Fees (5 %)</b>						
<b>7. Other costs (specify)</b> _____						
<b>TOTAL COSTS</b>						
<b>Projected Operating Income by Zone</b>						
<b>ZONE NO:</b>						
<b>ZONE NAME:</b>						

**FINANCIAL STATEMENT FOR ALL ZONES**

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6
<b>TOTAL REVENUE</b>						
<b>TOTAL COSTS</b>						
<b>PROJECTED OPERATING INCOME</b>						
<b>Projected Expenses</b>						
<b>Establishment Cost</b>						
<b>Rent</b>						
<b>Utilities</b>						
<b>Other (Specify)</b>						
_____						
_____						
_____						
<b>Administrative Costs</b>						
<b>Salaries and Wages</b>						
<b>Professional fees</b>						
<b>Promotion</b>						
<b>Other (Specify)</b>						
_____						
_____						
_____						
<b>TOTAL EXPENSES</b>						
<b>Projected operating profit/loss</b>						
<b>Depreciation (give details)</b>						
<b>Profit / Loss before financial charges</b>						
<b>FINANCIAL CHARGES (give details)</b>						
<b>Projected pre-tax profit or loss</b>						

**Please state briefly any additional information you think will be helpful in the examination of this application.**

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I hereby declare that the information contained herein is true.

**SIGNED,** )

For and on behalf of )

\_\_\_\_\_ )

\_\_\_\_\_ )

by \_\_\_\_\_ )

\_\_\_\_\_ )

**(Title)**

on the \_\_\_\_\_ day of \_\_\_\_\_ )

in the presence of )

\_\_\_\_\_ )

**(Justice of the Peace / Attorney At Law)**